

**OPENING REMARKS**  
**GEORGE ZAUFNIK, VICE-PRESIDENT, CARDONE INDUSTRIES**

Good Morning Mr. Chairmen and respected members of the House of Representatives Consumer Affairs and Transportations Committees. Let me be the one on behalf of the testifiers here today to warmly welcome you to Philadelphia.

My name is George Zauflik, Vice President of Compliance and Government Relations at Cardone Industries headquartered here in Philadelphia. We are solely in the business of remanufacturing auto parts and our family owned company was founded by Michael Cardone, Sr., with his son, Michael Cardone, Jr., in 1970. To continue that tradition, just this past year the family business was handed over to Micahel Cardone, III. The Cardone family's initial quest for excellence in the remanufacturing of a single product has developed into the largest family-owned automotive remanufacturer in the world. Our company started with six people in a row house in North Philadelphia and has grown to the point where we employ roughly 4,000 people here in Philadelphia and have additional operations in Texas, England, Mexico and Belgium.

Simply put our goal is to be the best remanufacturer in the world and we follow a leadership model that recognizes that a leader is himself a servant who influences, models, supports and encourages people to serve others first. It is a way to personally develop and pursue excellence in every area of life.

With that in mind and although we gain no real benefit from this legislation we believe it is our duty to support other businesses in our Commonwealth to help them become successful and likewise value the people that work in their stores and businesses. Accordingly, I hope that the testimony you hear today helps you understand that this legislation is crafted to only open up opportunities to consumers when it comes to their auto repair needs. Again thank you for the opportunity and welcome to Philadelphia.