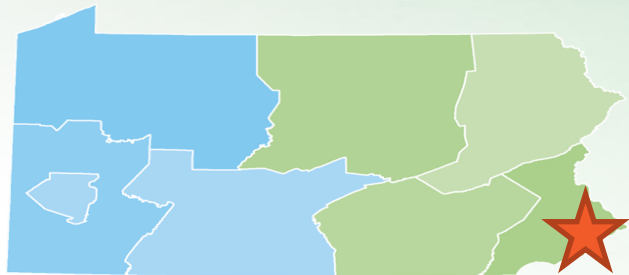




# FINANCIAL AID 101

## PAYING FOR POST SECONDARY EDUCATION

# Your presenter



## **Ron Felder**

Higher Education Access Partner

Northeast Region

**PA Higher Education Assistance Agency  
(PHEAA)**

**267-294-8204**

**rfelder@pheaa.org**

# Today's Agenda

- ✓ What aid sources are available
- ✓ Applying for Financial Aid
  - ✓ Identify what is needed
- ✓ What happens next
- ✓ Making smart decisions





# THE BASICS

# What is Financial Aid?

Financial Aid consists of funds provided to students and families to help pay for **Postsecondary** Educational expenses



# Types of Financial Aid

## ➤ **GIFT AID: Scholarships and Grants - FREE MONEY**

Federal Government, State Government, Schools/Colleges, Organizations, Businesses, Community, Employers, FREE Internet Search

### **BASED ON: Financial Need or Merit**

(assets, income, family)

(ability, actions, criteria)

## ➤ **SELF HELP AID: Loans, Work Programs, Savings**

### **Loans are Borrowed Money** (Must be paid back)

Federal Government, Banks, Schools/Colleges

### **Work Study Awards: Earned Money**

Wages earned by students working in jobs, coordinated through the campus and/or State

Availability varies by a school, organization's participation & student need



---

➤ **Tuition Reimbursement** - employer sponsors education

➤ **Military** - requires commitment and meeting criteria





# SCHOLARSHIPS

# Scholarship search:

- **Start early – and KEEP LOOKING**
- Don't forget to continue studies!
- GOOGLE your interests
- Don't PAY for information
- Criteria varies by school and organization
- If you're asked to pay, it's not free money - (SCAM)
- Don't disqualify yourself until IT disqualifies YOU
- Don't fear ESSAYS
- Provide what is asked
- Small scholarships ADD UP
- Activities, Athletics, Family, Hobbies, Participation, Attributes – DO YOUR RESEARCH
- **Don't miss DEADLINES**
- Write it down!

**Don't miss out on FREE Money!**



- ✓ [FastWeb.com](https://www.fastweb.com)
- ✓ [EducationPlanner.org](https://www.educationplanner.org)
- ✓ [Chegg.com](https://www.chegg.com)
- ✓ [FinAid.org](https://www.finaid.org)
- ✓ [Unigo.com](https://www.unigo.com)
- ✓ [Scholarships.com](https://www.scholarships.com)
- ✓ [Scholarship-Page.com](https://www.scholarship-page.com)
- ✓ [DoSomething.org/Scholarships](https://www.dosomething.org/scholarships)
- ✓ [Colleges.Niche.com](https://www.colleges.niche.com)
- ✓ [StudentScholarships.org](https://www.student-scholarships.org)
- ✓ [BigFuture.Collegeboard.org](https://bigfuture.collegeboard.org)
- ✓ [CollegeAnswer.com](https://www.collegeanswer.com)
- ✓ [CollegeNet.com](https://www.collegenet.com)
- ✓ [MeritAid.com](https://www.meritaid.com)
- ✓ MORE....



# Increase Your Scholarship Options



Organize important information that can increase your chances of obtaining scholarships!

## Create a Profile or Resume

- Interview your student, year after year
- Send with your application

## What makes you stand out?

- Who are you?  
Besides grades, class rank, test scores
- Personal Statement

## Document your information

- Personal performance – sports, music, art, achievements
- Extracurricular Activities – jobs, hobbies
- Volunteerism, Community , Activities, Employment

## Recommendations

- Faculty
- Coaches
- Employers
- Community Leaders

# Displacement vs. Stacking

Ask your School's Financial Aid Office:

“If I receive an outside scholarship, will you reduce the scholarship money you gave me by that amount or will you stack my new scholarship on top of what you gave me?”



# GRANTS

# Federal Grant Programs based on NEED

- **Pell Grant** ..... up to \$5,815 (16/17 AY)

Campus-based aid – amounts determined by FAO

- **FSEOG** ..... up to \$4000
- **Federal Work Study** ..... FAO determines

Student must be enrolled at least half-time and meet satisfactory academic progress

- Eligibility determined by FAFSA (forms)
- Amounts determined by Need Analysis & Cost of School







# PA State Grant Program

**Full-time, in PA.....up to \$4,378** (16/17 AY)

- Part time, in PA..... up to half of the full time award
- **Out of state**..... Up to \$554. in DE, MA, OH, VT, WV, and DC  
**Veterans:** up to \$683
- **All other states**.... = \$0

\*Must be a resident of PA, attend at least half-time in a minimum 2 year program and meet satisfactory academic progress – see [pheaa.org](http://pheaa.org) or the PA Student Guide

- Eligibility determined by FAFSA & PA Grant Form
- Amounts determined by Need Analysis & Cost of School

# Other Federal Grant Programs

Based on specific situations and criteria

- Teach Grant
- Vocational Rehabilitation Program (OVR) - students with disabilities
- Veterans Affairs Dependents Educational Assistance Program (DEA)
- Iraq and Afghanistan Service Grant
- U.S. Dept. of Health and Human Services
- Americorps



[StudentAid.ed.gov/types](https://studentaid.ed.gov/types)

# Other State administered GRANTS

**Reference: PHEAA.org**

- Pennsylvania Targeted Industry Program (PA-TIP)
  - » Less than half time training in Targeted Industries in PA
- Post Secondary Education Gratuities Program (PEGP)
- Pennsylvania National Guard Education Assistance Program (EAP)
- Blind or Deaf Beneficiary Grant Program
- Partnerships for Access to Higher Education Program (PATH)
- Ready To Succeed Scholarship Program (RTSS) – 2<sup>nd</sup> year + students
- Pennsylvania Chafee Education and Training Grant (Foster students)
- Pennsylvania State Work Study Program (SWSP)
- Aid for Military and National Guard students/families



# FEDERAL LOANS



# Federal Direct Loan Program

**AWARDED to ALL eligible undergraduate students  
REGARDLESS of Need**

- 3.76% variable/fixed interest rate (AY 16/17), 1.069% fee
- Rates set every July 1st for the life of that year's loan; fees are deducted from disbursement
- Additional unsubsidized funds available for Independent & Parent PLUS denials
- **In student's name, no collateral or credit check, must sign MPN**
- Available loan amounts increase in subsequent years
- **No payments required while attending school & during a 6-month grace period**
- Must complete forms (FAFSA)
- 150% RULE applies – New borrowers as of 7/1/13

Based on FAFSA,  
student loans have a  
combination of:

- **Subsidized =**  
Govt pays interest in  
school and grace  
status
- **Unsubsidized =**  
student is  
responsible for  
interest ,accrues in  
school and grace

**StudentLoans.gov & school's website!**

# Federal Direct Stafford Loan Program

## Borrowing Limits

Undergraduate Students			Graduate Students
Annual Limits	Dependent Students	Independent or Dependent Students whose parents are unable to borrow a PLUS Loan	Graduate or Professional Studies
<b>1<sup>st</sup> Year</b>	<b>\$5,500</b> Total No more than \$3,500 may be subsidized	<b>\$9,500</b> Total No more than \$3,500 may be subsidized	<b>\$20,500</b> each academic year Graduate / Professional students are no longer eligible for subsidized loans
<b>2<sup>nd</sup> Year</b>	<b>\$6,500</b> Total No more than \$4,500 may be subsidized	<b>\$10,500</b> Total No more than \$4,500 may be subsidized	
<b>3<sup>rd</sup> Year and beyond</b>	<b>\$7,500</b> Total No more than \$5,500 may be subsidized	<b>\$12,500</b> Total No more than \$5,500 may be subsidized	
<b>Aggregate Limits</b>	<b>\$31,000</b> Total No more than \$23,000 may be subsidized	<b>\$57,500</b> Total No more than \$23,000 may be subsidized	<b>\$138,500</b> Total No more than \$65,000 may be subsidized

# Federal Direct Parent PLUS Loan

## For Parents of Dependent Undergraduate Students

PLUS loans also available for Independent Graduate Students

## **Direct Parent PLUS loan** - in Parent's name for student costs

**6.31 % Variable/Fixed Interest Rate; 4.276% fees** (AY 16/17)

Rates set every July 1st for the life of that year's loan; Fees are deducted from disbursement

- **Can borrow up to the Cost of Attendance**
- MUST apply each year loan is taken
- No Debt-to-Income test, Only lenient Credit Check
  - » Can have an endorser (co-signer)
- Principal **payment can be deferred** while student is in school
  - » Interest will continue to accrue
- IF Denied - student is eligible for an **additional \$4,000 unsubsidized loan**
- **Must complete a student FAFSA** to determine any additional aid



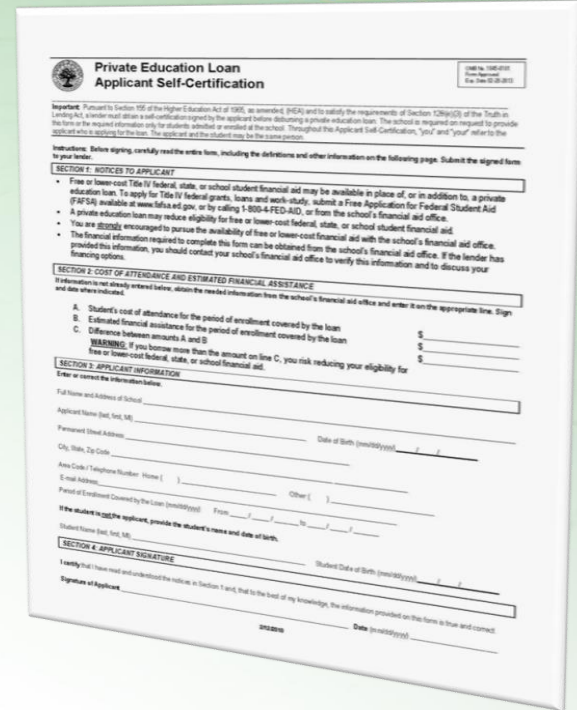


# PRIVATE STUDENT LOANS *AND* BALANCE OPTIONS



# Private/Alternative Education Loans

- From private lenders or financial institutions
  - » In student's name/co-signers usually required
- Some loan products have a co-signer release
- Can borrow up to the Cost of Attendance
- Based on credit scores and debt-to-income
- Repayment might be deferred until education completed **or** repay while attending....
- Terms vary by lender – compare before making choices
- Students must sign a “Self Certification Form” per DOE
- **READ THE FINE PRINT**

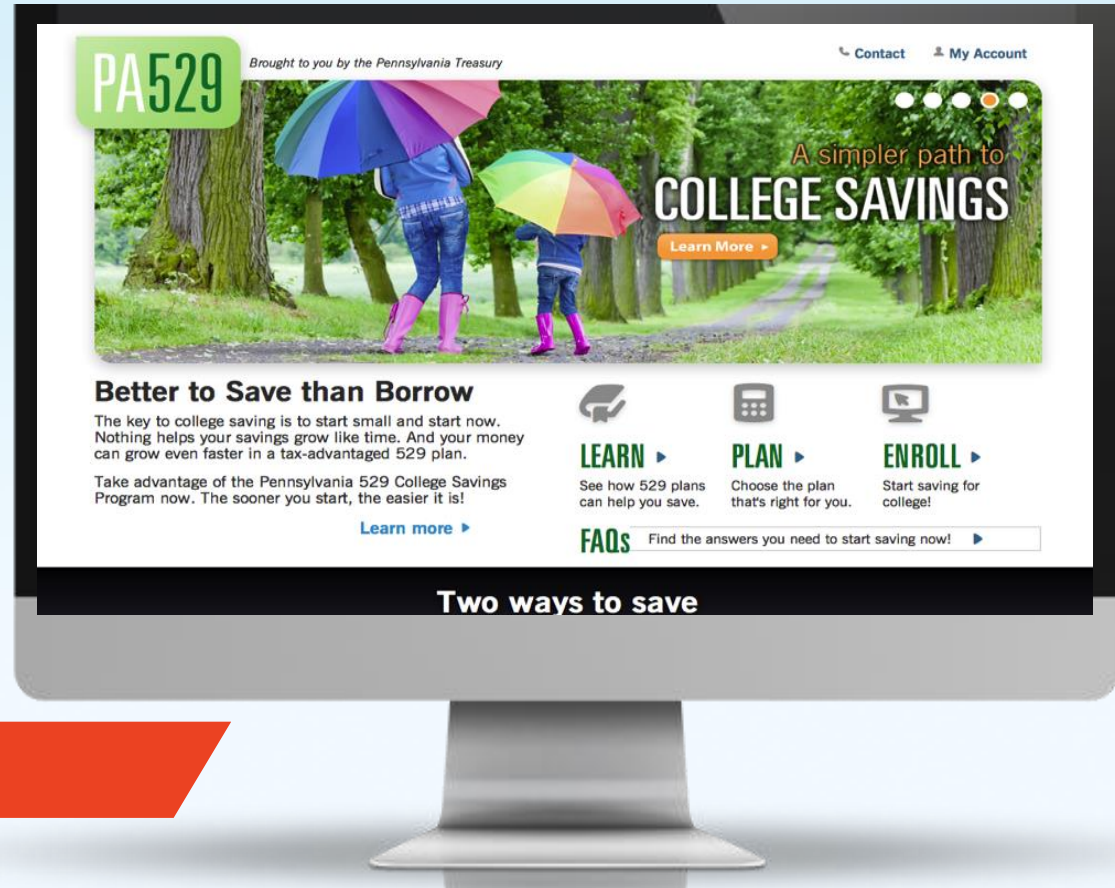


The image shows a "Private Education Loan Applicant Self-Certification" form. At the top, it has a title and a date stamp "10/01/01, 10/01/01, 10/01/01". Below the title, there is a "Important" section with text about the form's purpose and a "Instructions" section. The form is divided into several sections: SECTION 1: NOTICES TO APPLICANT, SECTION 2: COST OF ATTENDANCE AND ESTIMATED FINANCIAL ASSISTANCE, SECTION 3: APPLICANT INFORMATION, and SECTION 4: APPLICANT SIGNATURE. Each section contains specific questions and fields for the applicant to fill out, such as "Student's cost of attendance", "Estimated financial assistance", "Area Code / Telephone Number", "E-mail Address", and "Signature of Applicant".

# Pennsylvania 529 College Savings Plan

- A tax free savings account for postsecondary education costs
- Easy, affordable and tax free

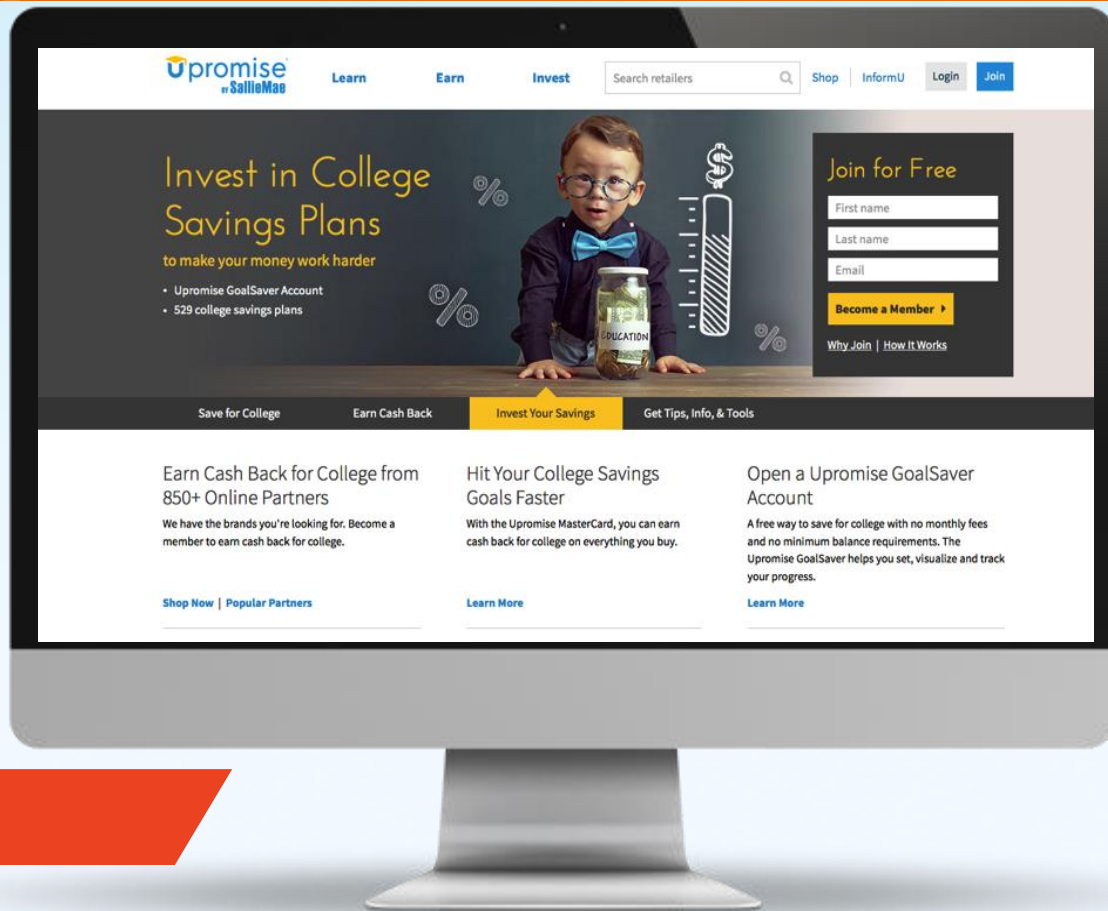
**PA529.com**



# Upromise

- Another way to save for college or pay student loans!
- Family, friends, anyone...can register to earn for the same student
- Register credit cards - it's safe!  
Shop at participating locations or purchase from participating companies.
- Every \$ earned can be put into a 529, savings account, paid against a loan or receive a check for expenses
- Watch for the logo; it adds up!

**upromise.com**



# Options to Cover the Cost of Education

- A school doesn't care how you come up with the balance, just that you do
- Families can CHOOSE the methods of borrowing and funding combinations that meet their needs to cover balances - it's unique to YOUR resources.

**You can mix & match balances!**

- |   |                                   |  |
|---|-----------------------------------|--|
| ✓ Savings – Family                                  | ✓ Tuition Payment Plans – School  | ✓ Employers – Tuition reimbursement programs                           |
| ✓ 529 College Saving Plans - Family                 | ✓ Federal Student Loans – DOE     | ✓ 401K – Withdrawal or loans (See a financial advisor or your HR Dept) |
| ✓ U Promise credits – Family, friends               | ✓ Parent PLUS Loans – DOE         | ✓ Credit Cards – Banks (be cautious)                                   |
| ✓ Scholarships – Various sources, including schools | ✓ Private Education Loans – Banks | ✓ Student part-time job – Students work-study/private jobs             |
| ✓ Grants – Federal/State programs                   | ✓ Institutional Loans – School    |  |
|   | ✓ Home Equity Loans – Banks       |  |





SO, HOW DO I APPLY FOR FINANCIAL AID?

With the **FORMS**

# Know what financial aid forms each school requires

## ALL SCHOOLS REQUIRE

- **FAFSA** (Free Application for Financial Aid) – every year attending
  - Required by all schools, PHEAA, and some scholarship organizations
- **STATE GRANT Form** (SGF) through PHEAA
  - Required for first year students after FAFSA is completed

## SOME SCHOOLS REQUIRE

**CSS Profile** required by some postsecondary schools and scholarship organizations

### **Institutional Financial Aid Forms**

-Internal school forms



# Must SIGN electronically

## Student and One Parent need separate FSA IDs

**TIP: Get it early!**



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An OFFICE of the U.S. DEPARTMENT of EDUCATION

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the AMERICAN MIND®

FAFSA®  
Free Application for Federal Student Aid

Home About Us **FSA ID** StudentAid.gov Help

English Español

**Get help paying for college**

Submit a Free Application for Federal Student Aid (FAFSA)

New to the FAFSA? Returning User?

Start A New FAFSA

- Make a correction
- Add a school
- View your Student Aid Report (SAR), and more...

Login



### HOW TO CREATE A FSA ID

**Before you start**  
Make sure you have access to your personal email account.

- STEP 1** Visit [fsaid.ed.gov](https://fsaid.ed.gov).
- STEP 2** Enter your email, create a username and password, and confirm your age.
- STEP 3** Enter your Social Security Number, date of birth and full name.  
If you have a Federal PIN from the old system, you will receive a prompt to enter it. A Federal PIN is not required, but it can expedite the application process.
- STEP 4** Confirm your personal information.
- STEP 5** Enter your security questions and answers for future verification purposes. Select two predetermined questions, two custom questions and a memorable date.
- STEP 6** Confirm your security questions. Read and acknowledge the FSA ID terms.
- STEP 7** Enter the secure code that was sent to the email address submitted in Step 2. This will allow you to use your email address as your username.

**I created my FSA ID, now what?**  
You can immediately use your FSA ID to sign an original FAFSA. Once the Social Security Administration verifies your information in 1-3 days, or if you have linked your Federal PIN to your FSA ID, you will be able to start a renewal FAFSA. Make changes to an existing FAFSA and log in to U.S. Department of Education websites.

**Don't give your FSA ID to anyone—not even to someone helping you fill out the FAFSA. Never share your FSA ID!**

**STILL HAVE QUESTIONS?**  
Visit [StudentAid.gov/fsaid](https://StudentAid.gov/fsaid).

**PHEAA**  
Pennsylvania Higher Education Assistance Agency

These materials have been developed and paid for by the Pennsylvania Higher Education Assistance Agency (PHEAA) for informational purposes. Although the information contained in this document is believed to be accurate at the time of printing, PHEAA does not guarantee its accuracy. You should independently verify that this information is correct.  
RD-PSAID 100115

Allows students and parents to sign the FAFSA electronically.

Both student and parent must have an unique email address.

Keep your ID's – you'll use this again and for other Financial Aid processes



DO NOT MISS  
DEADLINES!!

# Know When to Apply!



- **Federal Deadlines** - Apply anytime after October 1st of the year prior to when you will attend college
- **School Deadlines** – check out your college(s) websites to see if they list a priority filing deadline
- **PA State Grant Deadlines for FAFSA**
  - » **May 1, 2017** – First-time and renewal students attending colleges, universities & college transferrable programs (excluding community colleges)
  - » **August 1, 2017** – First-time students attending community college; a business, trade or technical schools, hospital school of nursing; Open Admissions Institutions or a 2-year non-transferrable degree program at a Jr or 4-year college



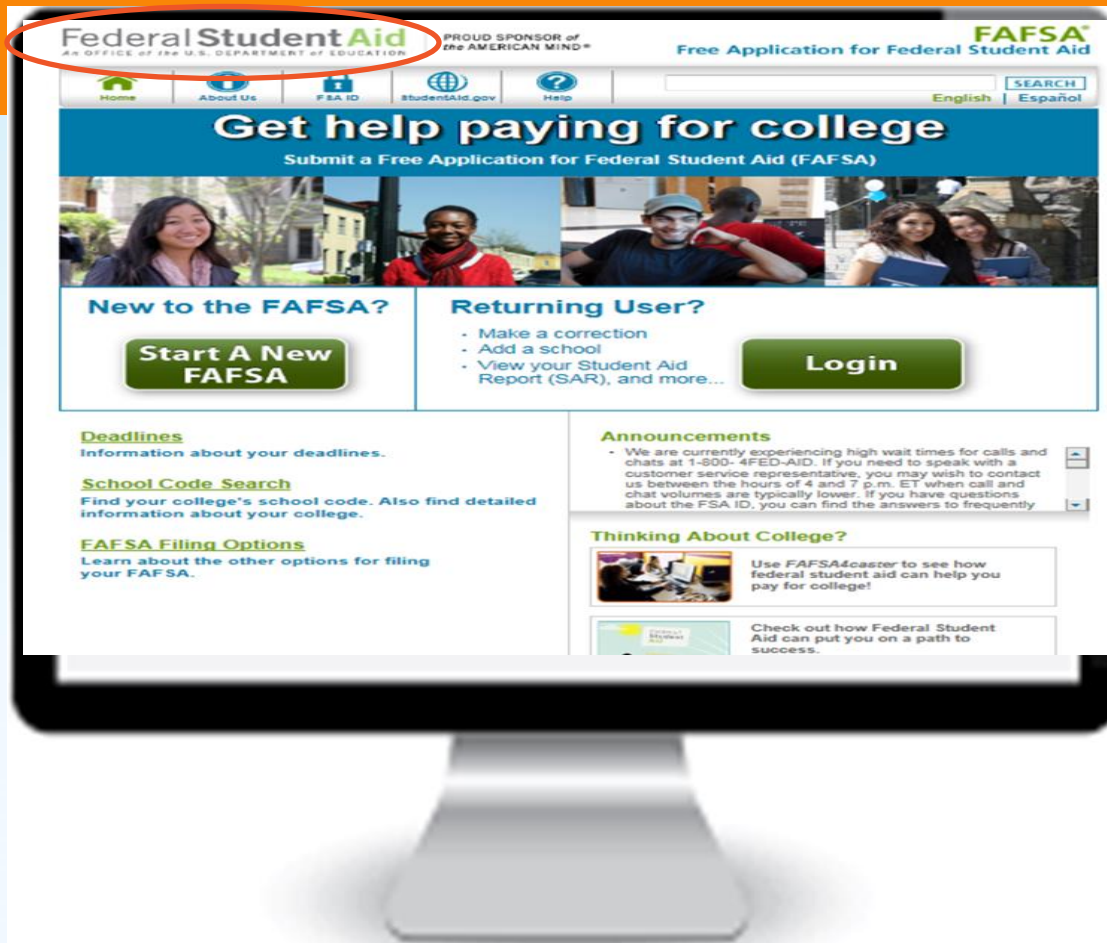
# FAFSA — Free Application for Federal Student Aid

## FAFSA.ed.GOV

THE primary Form used to determine student eligibility for Federal Financial Aid

It determines:

- Expected Family Contribution, Need and Eligibility for most Aid Programs
- **Must file a FAFSA each year** a student attends school
- **File online** – Fast, Secure, SKIP LOGIC and Built-in Edits



# What is an EFC ?

## - Expected Family Contribution -

$$\begin{array}{r} \text{COA (Cost)} \\ - \text{EFC} \\ \hline = \text{NEED} \end{array}$$

*In theory, the EFC is a number calculated to measure and compare the general financial strength of all families applying for aid - It is NOT the amount you are expected to pay*

- **EFC Formula** considers a family's taxed & untaxed income, assets, size, how many will be attending college and age of oldest parent
  - Includes allowances for taxes and focuses mainly on income
  - Parent + Student contribution = EFC
- **NOT AN ASSET**: Home, personal property, qualified retirement funds, and value of life insurance is excluded from assets
- **Asset Protection Allowance is applied against parent's reported assets in the FAFSA**
  - » Trend has been lower each year
- EFC calculation roughly uses 6% of Parent asset contribution and 20% of Student contribution
- Student income contribution used in the calculation: 50% of amounts over \$6,410
- Parent contribution divided by number of children in college at the same time

# Documents Needed

## Applicants may need the following items to file the FAFSA:

- ✓ Social Security Number
- ✓ Driver's license (student only; this information is optional)
- ✓ Prior, Prior year's Federal income tax returns (1040, 1040A or 1040EZ)
  - ✓ **2015 taxes for AY 2017/18, 2016 taxes for AY 2018/2019 .....**
- ✓ W-2 forms from all employers
- ✓ Current bank statements (checking and savings)
- ✓ Current business and farm records (if employ over 100 people or don't live on the farm)
- ✓ Records of any stocks, bonds & other investments, including 529 accounts (Net amounts)
- ✓ Additional untaxed income tax records may be needed such as: Veterans non-education benefits, child support paid/received and workers' compensation.
- ✓ Alien registration or permanent resident card (if not a U.S. citizen)





SEARCH

STUDENT

Student Demographics School Selection Dependency Status Parent Demographics Financial Information Sign & Submit Confirmation

### Student Demographic Information

Your last name  Your first name  Your middle initial

Your Social Security Number

Your date of birth (mmdd/yyyy)

Are you male or female?  
☒ Male ☐ Female

Your permanent mailing address (include apt. number)

Your city (and country if not U.S.)  Your state

Your ZIP code

Have you lived in Pennsylvania for at least 5 years?  
☒ Yes ☐ No

Your permanent telephone number

Your e-mail address  Re-enter your e-mail address

What is your marital status as of today?

Do you have driver's license information that you want to provide?  
☒ Yes ☐ No

### Help and Hints

Does Student want to  
Provide Driver's License  
Information?

Select **Yes** if you want to  
provide your driver's license  
information.

Select **No** if you do not have a  
driver's license or an  
identification card or do not  
want to provide your driver's  
license information.

PARENT

☒ Application was successfully saved.

### Help and Hints

Parents' Number in  
College in 2013-2014  
(Parents Excluded)  
Question 73

Enter the number of people  
in your parents' household  
who will attend college  
between July 1, 2013 and  
June 30, 2014. Do not  
include your parents in  
this number.

Include:

- Yourself, even if you will  
attend college less than  
half-time in 2013-2014.
- Other people in your  
parents' household only if  
they will attend college at  
least half-time in 2013-  
2014, in a program that

What is your parents' marital status as of today?

When did your parents get married or remarried? Enter the month and year. (mm/yyyy)

What is your fathers/stepfather's Social  
Security Number?

What is your father's/stepfather's last  
name?

What is your father's/stepfather's first  
initial?

What is your father's/stepfather's date of  
birth? (mmdd/yyyy)

What is your mother's/stepmother's  
Social Security Number?

What is your mother's/stepmother's last  
name?

What is your mother's/stepmother's first  
initial?

What is your mother's/stepmother's date  
of birth? (mmdd/yyyy)

Your parents' e-mail address

Re-enter your parents' e-mail address

Have your parents lived in Pennsylvania for at least 5 years?  
☒ Yes ☐ No

Your parents' number of family members in 2013-2014 (household size)  
If you are not sure who is considered a family member, click **Household Size** to  
answer the questions on the worksheet.

**HOUSEHOLD SIZE**

How many people in your parents' household will be college students between July  
1, 2013 and June 30, 2014?

PREVIOUS NEXT

NEED HELP? SAVE CLEAR ALL DATA VIEW FAFSA SUMMARY EXIT

STUDENT SECTION:  
Dark Blue

PARENT SECTION:  
Purple



# FAFSA



- Don't mix answers for student and parent information
- Ensure SSN accuracy
- Gender question: answer it. Males must register for selective service
- click: YES – to work study – even if you are not sure
- Have federal income tax and other related information to use as references

**Don't Miss Deadlines!**

# Whose information goes on the FAFSA?

- ✓ **Dependent Student and Parent(s)**
- ✓ **Independent student** – only their info
- ✓ **Divorced or Separated Parents -> Custodial Parent:** the parent that you lived with most during the last 12 months, if equal: the parent that provided the most financial support
- ✓ **Divorced/Separated parents who live in the same household**
- ✓ **Same Sex Parents**
- ✓ **Stepparents**
- ✓ **Adoptive parents**
- Foster parents - No
- Legal guardians - No
- Anyone else the student is living with - No



# Dependency Status

## Independent students are:

- 24 or older on January 1 of award year
- Veteran (includes active duty personnel)
- Married
- Working on graduate degree
- Emancipated minor or in a legal guardianship
- Orphan, in foster care or ward of the court at any time when student was age 13 or older
- Have legal dependents other than spouse
- Student deemed homeless by proper authority



# School Selection - Look at more than one!!

Schools will only be allowed to see your financial information when you list them on the FAFSA

You can add up to 10 colleges, they cannot see the order listed

**NOTE:** Once your Final Decision is made, Update your PA Grant Information with the school you WILL attend.

The screenshot shows the FAFSA 'School Selection' page. The 'School Selection' tab is highlighted with a red circle. A red arrow points from the text 'You can add up to 10 colleges, they cannot see the order listed' to the 'City' input field. The page displays a message from Larry about federal student aid eligibility and a confirmation that the application was saved. Below this, instructions state that up to 10 colleges can be added. The search section includes fields for State (a dropdown menu), City (optional), School Name (optional), and Federal School Code. There are 'SEARCH' buttons and a 'Search Tips' link. The left sidebar of the form is labeled 'STUDENT'.

Student Demographics	School Selection	Dependency Status	Parent Demographics	Financial Information	Sign & Submit	Confirmation
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### School Selection

**i** ■ Larry, based on the information you provided, we have determined that you may qualify for federal student aid. Continue through the application for us to determine how much aid you can receive.

**✓** ■ Application was successfully saved.

You can add up to 10 colleges to your FAFSA. If you know your college's school code, use the option to the right to search. If you need help finding your college, use the state (required), city (optional), and school name (optional) fields to begin your search.

State

City

School Name

OR

Federal School Code

[Search Tips](#)



# IRS Data Retrieval Tool

- Automatically pulls in IRS Tax info and places data into the FAFSA
- **REQUIRED!**
- ALSO in Student Section, if student is filing taxes

The image shows the FAFSA application interface with the IRS Data Retrieval Tool. A red arrow points from the 'LINK TO IRS' button in the FAFSA 'Parent Tax Information' section to the IRS.gov 'Get My Federal Income Tax Information' page. The IRS page shows fields for First Name, Last Name, Social Security Number, Date of Birth, Filing Status, Address, and ZIP Code.

**Federal Student Aid** PROUD SPONSOR of the AMERICAN MIND® **FAFSA** Free Application for Federal Student Aid

Student Demographics School Selection Dependency Status Parent Demographics Financial Information Sign & Submit Confirmation

**Parent Tax Information**

Application was successfully saved.

For 2014, what is your parent's tax filing status according to their tax return?  
Already completed

For 2014, what is your parent's tax filing status according to their tax return?  
Married Filing Jointly

You, the parent, may be able to use the IRS Data Retrieval Tool to view tax information from the IRS.

Did you, the parent, file a Form 1040X amended tax return?  
Yes No

Did you, the parent, file a Puerto Rican or foreign tax return?  
Yes No

Did you, the parent, file taxes electronically in the last 3 weeks?  
Yes No

Based on your response, we recommend that you, the parent, transfer your tax information from the IRS into the FAFSA. [How you filed your tax return](#) is available to transfer.

Enter your PIN and click Link To IRS.

Which parent are you?  
Select

What is your (the parent's) PIN?  
[Apply for a PIN](#)  
[If I don't know my PIN, I can...](#)

[LINK TO IRS](#)

**IRS.gov**

**Get My Federal Income Tax Information**

See our [Privacy Notice](#) regarding our request for your personal information.

Enter the following information from your 2015 Federal Income Tax Return. Required fields \*

First Name *	Dependent
Last Name *	Data
Social Security Number *	***-**-****
Date of Birth *	01 / 01 / 1994
Filing Status *	Single
Address - Must match your 2015 Federal Income Tax Return. <span>?</span>	
Street Address *	
P.O. Box (Required if entered on your tax return) <span>?</span>	
Apt. Number (Required if entered on your tax return)	
Country *	United States
City, Town or Post Office *	
State/U.S. Territory *	Select One
ZIP Code *	

Select the button below to exit the IRS system and return to your FAFSA.

By submitting this information, you verify that you are the person identified. Use of this system to access another person's information may result in civil and criminal penalties.

[Return to FAFSA](#) [Submit](#)

## Tax filers are not eligible to use the IRS DRT, IF:

- Current marital status does not equal Filing Status
- Married Filing Separately
- Married and filed as Head of Household
- Filed a Form 1040X amended tax return; or filed a Puerto Rican or foreign tax return

**Manually enter income and School will contact you to verify**

# FAFSA Confirmation Page

- Lists eligibility information and EFC
- Apply for the State Grant from the Completion/Confirmation Page
- TRANSFERS FOTW data to the State Grant Application

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2017-2018 Confirmation Page

Your confirmation page has been sent to you at the e-mail address: StanleyStu@need.edu

Confirmation Number: F 06800069309 02/08/2013 08:36:03  
Data Release Number (DRN): 8340

Congratulations, Stanley! Your FAFSA was successfully submitted to Federal Student Aid. You should print this page for your records.

**Optional Feature - Start your state application** - Click [here](#) if you want to apply for Pennsylvania state-based financial aid

**What Happens Next**

- You will be notified when your FAFSA is processed.
- Your FAFSA information will be made available to your school(s), and they will use it to determine the aid you may be eligible to receive.
- Your school(s) will contact you if they need more information or when they are ready to discuss your financial aid award.
- If you have questions about your financial aid package, contact your school(s).

**Eligibility Information**

Estimated Expected Family Contribution (EFC) = 00000  
The EFC is an index that schools use to determine your eligibility and is not the amount of money that you have to pay. Your school's financial aid office will use your EFC to determine the specific types and amounts of student aid you are eligible to receive.

Based on the [eligibility criteria](#), you may be eligible for the following:

Pell Grant Estimate - \$5,550.00  
Direct Stafford Loan Estimate - \$9,500.00  
You may also be eligible to receive other federal, state, or institutional grants, scholarships, and/or work-study.

In addition, you should learn about [federal tax benefits for education](#), including the American Opportunity Tax Credit (AOTC).

You indicated that you were going to file your taxes and were providing estimated 2012 tax information. Once you have filed your tax

Student and Schools listed are sent the results

QC your information to be sure you entered it correctly

# Online State Grant Application

Link off the FAFSA Application  
CONFIRMATION Page!

Missed the link or it wasn't available?

- Link is sent by email to student/parent from PHEAA ...or...
- Go to PHEAA.org; State Grant Program; and Complete the Form
- Additional questions are needed to determine PA State Grant eligibility
- MAIL IN THE SIGNATURE PAGE –
- Help screens are available for all questions

**PHEAA**

I want to...  
Select and go to...

Search PHEAA:  
Enter Search Term

Home College Planning Funding Opportunities Partner Access Tools & Resources

**State Grant Program**

- Prepare
- Apply/Renew
- After You Apply/Renew
- Summer State Grant
- State Grant FAQ
- Documents & Forms

Other Educational Aid

Work-Study Employment

PA-TIP

Aid for Military & PA National Guard

Loan Forgiveness

**Pennsylvania State Grant Program**

A grant is a type of financial aid award that you don't need to repay, as long as you meet all of the eligibility requirements.

**Sign In/Create Account to:**

- Apply for a State Grant
- View State Grant status
- Update address or school info

**Sign In** or **Create Account**

**Contact Us**  
1-800-692-7392

**State Grant FAQ**

- How do you determine my State Grant award?
- How do I make corrections on my State Grant Form?

**Apply Online**

- 1 Provide Information
- 2 Verify & Submit
- 3 Confirmation

**Confirmation**

Although you may have submitted your FAFSA, some items are still incomplete. Your PA State Grant information has been successfully submitted. However, no further processing can occur until these FAFSA items have been completed.

**Actions You Need To Take Now:**

1. **View / Print Your PA State Grant Form - 550KB PDF**  
[? I can't view / print this document](#)
2. Sign the last page with all required signatures
3. Mail the completed signature page ONLY to:  
PHEAA  
State Grant and Special Programs  
P.O. Box 8157  
Harrisburg, 17105-8157



**FORMS ARE FILED... NOW WHAT**



# The process continues...

Department of Education's Central Processing System uses the information to calculate and create your Need Analysis

- **EFC is Calculated**- number used to determine aid
- **SAR/ISIR** - reports your eligibility for Aid to you and your school choices
- **Grant eligibility is calculated**
- **Schools receive your results**
- **You Apply/Applied to your school choices**
- **Once Accepted - Schools produce Award Letters (Aid Packages)**
- **You compare Award Letters**
- **Determine true costs of school and make choices**



# Need Analysis is calculated by your School

Schools use SAR calculations to determine a student's financial need based on :

## Two components:

$$\text{COA (Cost) - EFC} \\ = \text{NEED}$$

1. The student's Cost Of Attendance at the chosen institution  
Varies dependent on school cost
2. The student's Expected Family Contribution (EFC)  
Stays the same for all schools



# Cost of Attendance

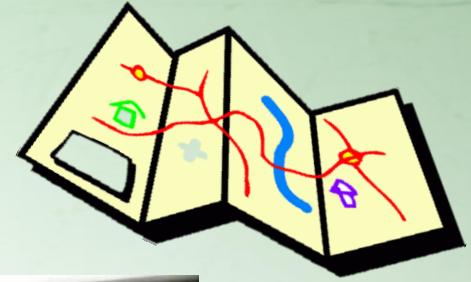
The Financial Aid Office will include the Direct Costs in determining the student's annual cost of attendance at that school:

## Direct College Costs

Tuition, Fees, Room, Meals(Board), Books and Supplies

## Don't forget about INDIRECT College Costs

Transportation, personal expenses, laundry,  
dependent care expenses, dorm furnishings



Sleep



Eat



Wash



Study



Organize



Relax



Collegiate  
Stuff



# Net Price Calculators

The Higher Education and Opportunity Act (HEOA) of October 2011 requires schools to offer a **net price calculator** on their Web sites

“Enables current and prospective students, families and consumers to determine an estimate of an individual net price at a particular institution.”

**ESTIMATED** data must be provided by each institution:



- Total price of attendance
- Tuition, Fees, Room and Board
- Expenses (ie personal, transportation...)
- Estimated total merit and need-based grant aid
- **Estimated net price** (attendance minus grant aid)

**Does not include scholarships**



# Special Circumstances — talk to FAO's and PHEAA

*If things change....*

- Divorced or separated parents
- Stepparents
- Adoptive parents
- Foster parents
- Legal guardians
- Living with others
- Recent death or disability
- Reduced income

**Only a school can change a FAFSA based on your circumstances  
AND contact PHEAA for PA Grant consideration**



# Financial Aid Award Letter Understand it..



## An official notification from the School about financial aid, terms, and conditions

- Lists the type and amount of each award to be received
- Describes what must be done to accept or reject any award
  - » Sign and return
  - » Complete MPN's for loans; Entrance Counseling
- **Verification:** IF you are flagged and need official tax transcripts, request **online at [www.irs.gov](http://www.irs.gov) or by calling (800) 908-9946.**
  - Please note that tax transcripts are not the same as copies of tax returns
- **REVIEW and ASK QUESTIONS**
  - » Is there criteria on the Gift Aid - GPA, Participation, Membership, Major ?
  - » Will funds change if tuition changes; Will Gift Aid continue in subsequent years
  - » Is PLUS and Workstudy packaged?
  - » How are Outside Scholarships Handled?
  - » What is the overall debt?



# Packaging Example

SCHOOL	A	B	C	D
COST	\$ 6,600	\$15,000	\$25,000	\$45,000
EFC <small>(stays the same for all schools)</small>	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000
NEED	<u>\$ 3,600</u>	<u>\$12,000</u>	<u>\$22,000</u>	<u>\$42,000</u>
<b>FREE MONEY</b>	<b>\$2,000</b>	<b>\$ 7,000</b>	<b>\$ 9,500</b>	<b>\$23,000</b>
LOANS (Direct Lending)	\$4,600	\$ 5,500	\$ 5,500	\$ 5,500
WORK STUDY <small>(after you work a job!)</small>	\$ 0	\$ 0	\$ 2,000	\$ 3,000
<u>TOTAL AID</u>	<u>\$ 6,600</u>	<u>\$12,500</u>	<u>\$17,000</u>	<u>\$31,500</u>
GAP (Cost – Aid)	\$ 0	\$ 2,500	\$ 8,000	\$13,500
<b>ACTUAL COST</b> <b>(Cost – FREE Money)</b>	<b>\$4,600</b>	<b>\$ 8,000</b>	<b>\$15,500</b>	<b>\$22,000</b>

# Smart Borrowing Tips

## *Begin with the End in Mind*



***RESEARCH the EXPECTED SALARY in your FUTURE CAREER, find an affordable school, and borrow realistically***

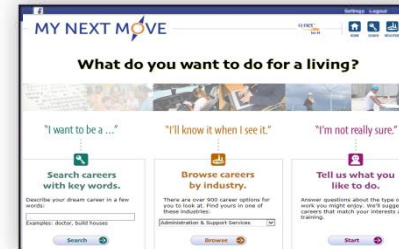
- ✓ *There are many paths to the same degree*
- ✓ Research every option, including community colleges and commuting
- ✓ Only attend a school you can reasonably afford
- ✓ Only borrow what you absolutely need to attend
- ✓ Approach education from a consumer standpoint
- ✓ Is there a CAREER SERVICES Dept
- ✓ **Much depends on You and Your Choices**





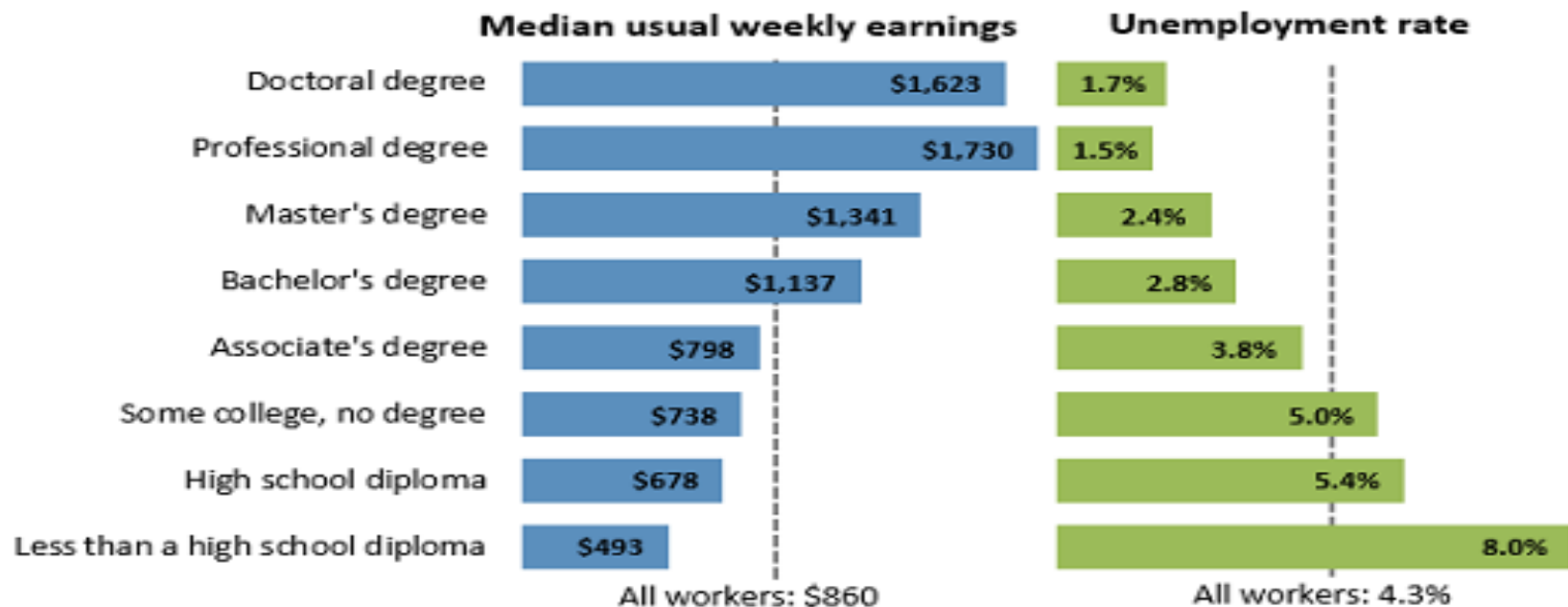
# PHEAA Online Resources

- [PHEAA.org](http://PHEAA.org)
- [EducationPlanner.org](http://EducationPlanner.org)
- [MyNextMove.org](http://MyNextMove.org)
- [MySmartBorrowing.org](http://MySmartBorrowing.org)
- [YouCanDealWithIt.com](http://YouCanDealWithIt.com)
- [Facebook.com/pheaa.aid](https://Facebook.com/pheaa.aid)
- [MyFedLoan.org](http://MyFedLoan.org)



# It Pays to have an education

## Earnings and unemployment rates by educational attainment, 2015



Note: Data are for persons age 25 and over. Earnings are for full-time wage and salary workers.

Source: U.S. Bureau of Labor Statistics, Current Population Survey

# Thanks and Best Wishes!

## Questions?

